

# Business, Finance, Marketing & Management

Grade/Subject (credits)	Language Arts (4.0)	Math (3.0)	Science (3.0)	Social Studies (3.0)	Other Requirements (PE, Fine Arts)	Pathway Courses	Other Electives	Total Credits
<b>9th</b> (7.0)	<input type="checkbox"/> English 9 or Adv. English 9 (1.0)	<input type="checkbox"/> Geometry, Adv. Geometry, Algebra, Introduction to Algebra or Adv. Algebra II (1.0)	<input type="checkbox"/> Biology or Adv. Biology (1.0)		<input type="checkbox"/> Health 9 (.5) <input type="checkbox"/> Fine Arts or PE (.5)	<input type="checkbox"/> Intro to Business, Finance, Marketing & Management (.5)	<input type="checkbox"/> Electives (2.5)	7.0
<b>10th</b> (7.0)	<input type="checkbox"/> English 10 or Adv. English 10 (.5) <input type="checkbox"/> Appreciation of Literature or Epic Tradition (.5)	<input type="checkbox"/> Algebra II, Adv. Algebra II, Geometry, or Other Math Course (1.0)*	<input type="checkbox"/> Chemistry, Physics or Other Science Elective (1.0)	<input type="checkbox"/> Modern World History or AP European History (1.0)	<input type="checkbox"/> Fine Arts or PE (1.0)	<input type="checkbox"/> Accounting I (.5) <input type="checkbox"/> Marketing I (.5)	<input type="checkbox"/> Electives (1.0)	7.0
<b>11th</b> (7.0)	<input type="checkbox"/> American Literature I or Adv. American Literature (.5) <input type="checkbox"/> English Elective (.5)	<input type="checkbox"/> Analysis, Pre-Calculus or Other Math Course (1.0)	<input type="checkbox"/> Physics or Other Science Elective (1.0)	<input type="checkbox"/> US History I & II or AP US History I & II (1.0)		<i>Choose 1.0 Credit from above <u>or</u> from the following:</i> <input type="checkbox"/> Accounting II (.5) <input type="checkbox"/> Marketing II (.5) <input type="checkbox"/> Business & Personal Law (.5) <input type="checkbox"/> Personal Finance (.5) <input type="checkbox"/> Marketing Applications (1.0) <input type="checkbox"/> Entrepreneurship (.5)	<input type="checkbox"/> Electives (2.0)	7.0
<b>12th</b> (7.0)	<input type="checkbox"/> English Elective (1.0)*			<input type="checkbox"/> US Government and Social Studies Elective (1.0) <b>OR</b> <input type="checkbox"/> AP Government & Politics (1.0)		<i>Choose 2.0 Credits from above <u>or</u> from the following:</i> <input type="checkbox"/> Advanced Accounting (1.0) <input type="checkbox"/> Banking & Finance/Investment (.5)	<input type="checkbox"/> Electives (3.0)	7.0

## Related Careers

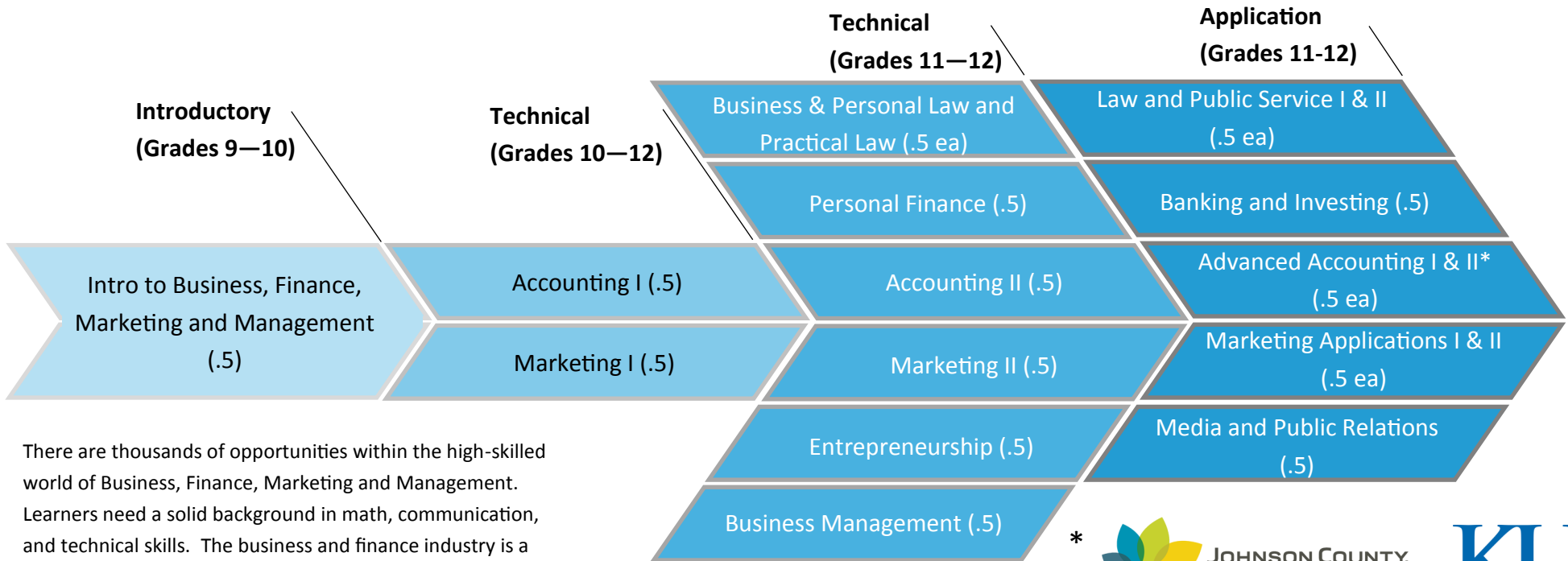
- Accountant or Bookkeeper
- Administrative Assistant
- Account Manager
- Advertising Executive
- Agent
- Arts Administrator
- Auditor
- Bank Manager or Teller
- Cashier or Salesperson
- Communications Specialist
- Construction Manager
- Customer Service Representative
- Economist Entrepreneur
- Entrepreneur
- Fashion Retailer
- Financial Manager
- Fundraiser
- Human Resources Specialist
- Insurance Agent
- Loan Officer
- Market Research Analyst
- Media Buyer
- Mortgage Broker
- Project Manager
- Real Estate Agent
- Sports Marketer
- Travel Agent
- Visual Merchandiser

## Related Degrees

- Associate of Applied Science in Accounting (JCCC)
- Associate of Applied Science in Marketing and Management (JCCC)
- Associate of Applied Science in Business Administration (JCCC)
- Bachelor of Business Administration (Washburn University)
- Bachelor of Science in Business (University of Kansas)

Other degree programs are available. Please see your teacher or counselor for more information.

# Business, Finance, Marketing and Management



There are thousands of opportunities within the high-skilled world of Business, Finance, Marketing and Management. Learners need a solid background in math, communication, and technical skills. The business and finance industry is a critical sector of the United States economy. Nearly half of all jobs are in managerial and business occupations with over six million people employed in finance related occupations and 16 million in sales and related occupations. The business services industry is one of the highest-paying industries.



Students who complete the Business Finance or Marketing pathway (3 credits) with a minimum 3.0 high school GPA are eligible for 3 credits in Intro to Business at Washburn University.



\* Students enrolled in Advanced Accounting I & II have the option (with teacher approval) to enroll in ACCT 121 Accounting I and ACCT 122 Accounting II. This course is online. Successful completion of both courses will qualify students for ACCT 200 Financial Accounting at the University of Kansas.

## Free State High School

Intro to Business, Finance, Marketing and Management  
 Accounting I & II  
 Marketing I & II  
 Entrepreneurship  
 Business and Personal Law  
 Practical Law  
 Personal Finance  
 Business Management  
 Advanced Accounting I & II  
 Banking and Investing

## Lawrence High School

Intro to Business, Finance, Marketing and Management  
 Accounting I & II  
 Marketing I & II  
 Entrepreneurship  
 Business and Personal Law  
 Practical Law  
 Personal Finance  
 Business Management  
 Advanced Accounting I & II  
 Banking and Investing

## College & Career Center

Law and Public Service I & II  
 Marketing Applications I & II  
 Media and Public Relations