

To: Board of Education

From: Jerri Kemble, assistant superintendent, leading, learning & technology
Ellen Willets, director, learning & technology

Re: 2018-2019 Salient Video Security Software

Date: December 10, 2018

Background:

For the last several years, the district has utilized Cisco VSOM as their video security protection view incidents. It has not been upgraded and is showing issues in providing us quality of service in viewing video.

Rationale:

We are moving to a new video security platform called Salient, which will provide a much more mobile process for viewing. This new software will support the operational network essentials of software maintenance, technical support, and an additional level of service provided at no additional cost through the warranty.

Recommendation:

Administration recommends the board of education approve the purchase of new video security software called Salient, from AOS a ConvergeOne Company, at a total cost of \$181,066.73 to be paid from the 2018-2019 Capital Outlay Fund and the district's State of Kansas matching security grant. Of this cost \$156,755.63 is a one-time cost of set up, installation and training and \$24,311.10 is the first year of an annual maintenance fee.

Motion:

"I move that the Board of Education approve the purchase of new video security software called Salient, from AOS a ConvergeOne Company, at a total cost of \$181,066.73 to be paid from the 2018-2019 Capital Outlay Fund and the district's State of Kansas matching security grant. Of this cost \$156,755.63 is a one-time cost of set up, installation and training and \$24,311.10 is the first year of an annual maintenance fee."